

Negotiation, negotiation techniques and diplomatic relations

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30 Years of conflict management [special issue] / P.T. Hopmann [guest ed.], in: INTERNATIONAL NEGOTIATION, 16(1) 2011: 1-194.

Keywords: negotiation; international negotiations; conflict management

ALLEE, T.; PEINHARDT, C.: Delegating differences: bilateral investment treaties and bargaining over dispute resolution provisions, in: INTERNATIONAL STUDIES QUARTERLY, 54(1) March 2010: 1-26.

Keywords: investments; bilateral agreements; trade agreements; negotiation

AMERICAN negotiating behavior: wheeler-dealers, legal eagles, bullies, and preachers / eds. R.H. Solomon; N. Quinney. - Washington, DC: United States Institute of Peace [USIP], 2010. - xxiv, 357 p. (B-R 1134)

Keywords: negotiation; culture; international negotiations; diplomats; United States; Singapore; Japan; Turkey; New Zealand; Russia; India

ANDERSON, M.J.: Transnational feminism and norm diffusion in peace processes: the cases of Burundi and Northern Ireland, in: JOURNAL OF INTERVENTION AND STATEBUILDING, 4(1) March 2010: 1-21.

Keywords: peacebuilding; women's rights; peace negotiations; Burundi; Northern Ireland

ANSEL, D.: Incertitude et intensité émotionnelle en situation de négociation, in: NEGOCIATIONS, (1) 2010: 23-41.

Keywords: negotiation; decisionmaking

ARMENIA and Azerbaijan: preventing war. - Brussels: International Crisis Group [Crisis Group], 8 February 2011. - 20 p. (CE7564)

Keywords: interstate conflicts; bilateral relations; defence expenditures; peace negotiations; regional relations; Armenia; Azerbaijan

ASSEBURG, M.; BUSSE, J.: What Europe must do to ensure a two-state deal, in: EUROPE'S WORLD, (16) Autumn 2010: 130-134.

Keywords: EC external relations; EU foreign policy; intrastate conflicts; peace negotiations; Israel; Palestinian autonomous territories

ASSEBURG, M.: Obamas zweiter Anlauf im Nahost-Friedensprozess: unilaterale Ansätze der Konfliktparteien sind keine Alternative. - Berlin: Stiftung Wissenschaft und Politik [SWP], Januar 2010. - 8 p. (CE6351)

Keywords: peace negotiations; peacebuilding; foreign policy; Palestinians; United States; Middle East; Israel; Palestinian autonomous territories

AYYASH, M.M.: Hamas and the Israeli state: a "violent dialogue", in: EUROPEAN JOURNAL OF INTERNATIONAL RELATIONS, 16(1) March 2010: 103-123.

Keywords: political movements; intrastate conflicts; negotiation; political violence; Israel; Palestinian autonomous territories

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Keywords: insurgency; conflict management; peace negotiations; public security; Afghanistan

BARGHOUTI, I.: Palestinian-Israeli negotiations: an objective in themselves, in: INTERNATIONAL SPECTATOR, 46(1) March 2011: 15-23.

Keywords: peace negotiations; intrastate conflicts; Palestinians; international mediation; peace treaties; Israel; United States; Palestinian autonomous territories

BARREAU, J.; ARNAL, J.: Responsabilité sociale de l'entreprise, comité d'entreprise européen et négociation collective transnationale: l'exemple du groupe ACCOR, in: NEGOCIATIONS, (2) 2010: 21-35.
Keywords: negotiation; international negotiations; transnational corporations; international agreements; codes of conduct

BENIGN partner or benign master?: economic partnership agreement negotiations between the European Union and the Pacific Islands / L. Sheahan; N. Chaban; O. Elgström ... [et al.], in: EUROPEAN FOREIGN AFFAIRS REVIEW, 15(3) August 2010: 347-366.

Keywords: EU foreign policy; EC external relations; international economic cooperation; international negotiations; EC trade agreements; EC association agreements; Pacific

BERGENAES, J.: The European Union's evolving engagement with Iran: two steps forward, one step back, in: NONPROLIFERATION REVIEW, 17(3) November 2010: 491-512.

Keywords: EU foreign policy; multilateral relations; international negotiations; nuclear weapons; non-/proliferation; Iran

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Keywords: negotiation; conflict management; France; Guatemala; Canada

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Keywords: international negotiations; climate change; international conferences; developing countries; multilateral relations

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Keywords: bilateral relations; foreign policy; regional relations; peace negotiations; nuclear weapons; North Korea; South Korea; United States

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Keywords: international relations; international negotiations

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Keywords: negotiation; communication; dispute settlement; international mediation

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Keywords: international law; international relations; international negotiations

CROSSLEY-FROLICK, K.A.: Beyond model UN: simulating multi-level, multi-actor diplomacy using the millennium development goals, in: INTERNATIONAL STUDIES PERSPECTIVE, 11(2) May 2010: 184-201.

Keywords: international negotiations; international relations theory; education; simulation games

DANIN, R.M.: A third way to Palestine: Fayyadism and its discontents, in: FOREIGN AFFAIRS, 90(1) January/February 2011: 94-109. (CE7610)

Keywords: national independence; intrastate conflicts; Palestinians; peace negotiations; Israel; Palestinian autonomous territories

The DARFUR peace process: recipe for a bad deal?. - Washington DC: ENOUGH, April 5, 2010. - 7 p. (CE6597)

Keywords: peacebuilding; political violence; peace negotiations; Sudan

DELREUX, T.: The EU as international environmental negotiator. - Farnham: Ashgate, 2011. - xiv, 245 p. (B-R 1276)
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Keywords: European Union; international negotiations; multilateral relations; international agreements; decisionmaking; EC Commission

DOBBINS, J.: Negotiating with Iran: reflections from personal experience, in: WASHINGTON QUARTERLY, 33(1) January 2010: 149-162.

Keywords: bilateral relations; foreign policy; negotiation; nuclear technology; Iran; United States

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Keywords: terrorism; negotiation; hostage taking

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Keywords: regional relations; peace negotiations; intrastate conflicts; regional security; Israel; Syria; Lebanon; Iran; Middle East

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Keywords: nuclear technology; nuclear weapons; military strategies; international negotiations; Iran; Israel; United States

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Keywords: negotiation; international negotiations; economic diplomacy; international relations; diplomatic relations

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Keywords: climate change; international conferences; international agreements; international negotiations; EC environmental policy

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Keywords: international criminal law; tribunals; international negotiations; human rights; Yugoslavia; Serbia; Croatia

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Keywords: diplomatic relations; diplomatic service; negotiation; history

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Keywords: negotiation; international negotiations; transnational corporations; international agreements

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Keywords: diplomatic relations; international negotiations; conflict management

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Keywords: international negotiations; education; conflict management; methodology

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Keywords: climate change; international negotiations; international organisations

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Keywords: international relations theory; World Trade Organization; health; international negotiations; HIV/AIDS

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Keywords: negotiation

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Keywords: regional conflicts; intrastate conflicts; foreign policy; peace negotiations; peacebuilding; Palestinians; Middle East; United States; Israel; Palestinian autonomous territories

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Keywords: conflicts and wars; state building; negotiation; political reforms; Africa; Congo-Zaire; Uganda; Namibia; Ethiopia; Angola; Guinea; Mozambique; Cote d'Ivoire; Somalia

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Keywords: elections; peace negotiations; intrastate conflicts; insurgency; Philippines

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Keywords: international mediation; international negotiations; bilateral relations; trade agreements; United States; South Korea

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